



Dear Customers and Business Counterparts,

As many of you already know, we have been cooperating with Kubestahl GmbH & Co KG for a long time in order to offer you seamless stainless steel tubes as part of our service package solution.

It is known since last week that Kubestahl GmbH & Co KG has discontinued its activities.

This year in September, we have decided to continue our path to become your "Service Centre for long products and tubes". Therefore, we will set up a European central stock for seamless tubes at our new warehouse in Düsseldorf.

Starting in the 1st quarter of 2017, we will be able to offer you a new product range for seamless tubes:

- 1000 dimensions in the EN standard and in 4 grades
- Further dimensions acc. ASTM-A in 304 and 316
- Reasonable blend of quality and competitive prices

In order to guarantee the precise product knowledge from the onset, we have expanded our product management with the "seamless tubes" group. This service department will have the task to support our sales departments, but also to discuss special requests and or requirements directly with you.

We are very pleased to present Mr. Bernd Kube as the Product Manager "Seamless Tubes" for the Voss Group Europe. Starting January 2017, he is supported by Mrs. Sara Leipnitz and Mrs. Bettina Hermes.

Should you have any questions related to seamless tubes, Mr. Kube is available to answer all your enquiries with immediate effect. Please contact Mr. Kube directly via email: bkube@voss-edelstahl.de

With this confidence, we would like to thank you very much for your support and loyalty to **Voss Edelstahl**. We hope that the year 2016 will be fulfilled with satisfaction.

We wish you all a Merry Christmas and a Happy New Year 2017! **Voss Edelstahl** looks forward to a successful and prosperous year 2017 working together with you!

Thorsten Studemund
Managing Director

Markus Fischer
Managing Director

Voß Edelstahlhandel GmbH & Co. KG - Lessingstraße 39 - D 21629 Neu Wulmstorf
Tel.: + 49 (0) 40 / 700 165 – 0 | Fax. + 49 (0) 40 / 700 165 – 10

Voß Edelstahlhandel Ges. mbH & Co. KG - Hennersdorfer Straße 34 - A 2333 Leopoldsdorf
Tel.: + 43 (0) 2235 / 4 75 05 | Fax. + 43 (0) 2235 / 4 75 05 -5